



Case Study

David Garry & Associates: Brother provides a reliable, high volume print solution to business registration and compliance consultancy firm.

The Customer

David Garry & Associates is Australia's leading business registration and compliance consultancy firm, established in 1976. Their services include the registration of company incorporations, business name registrations, domain names, trademarks, discretionary trusts, unit trusts, hybrid trusts, self-managed superannuation funds and Australian taxation office registration. Visit www.davidgarry.com.au for more information.

The Challenge

David Garry & Associates required an upgrade from a Brother HL-7050 which served the business well. The HL-7050 was no longer available so a competitor product was purchased which did not meet the business' requirements and was found to be unreliable. A new solution was required; this needed to be robust while having a small footprint. It had to accommodate a high print volume of over 1000 pages a day at a low cost per page while delivering quality printing of important legal documents.

The Solution

David Garry & Associates wished to return to a Brother device and a relationship with the company that they had enjoyed a long affiliation with. The Brother Commercial Division was called on to provide the best solution for them - the HL-S7000DN was selected as it was able to handle their high volume print requirements at a fast speed of up to 100 pages per minute. With a low cost per page and small footprint, the HL-S7000DN ticked all the boxes.

To ensure the customer was comfortable with the solution, Brother Authorised Distributor, You Choose Managed Print Services implemented a trial unit with David Garry & Associates who provided their seal of approval from the moment it was in use. "The quality of the inkjet is brilliant", said Anne Muldoon, Consultant at David Garry & Associates. "It has made more space available due to the smaller footprint and we're very happy to be back in partnership with Brother". Email alerts for consumable replacement requirements were also set up to ensure the business' productivity remained steady by removing the risk of running out of ink.



The Product:

PRODUCT	MODEL NAME
Commercial Printer	HL-S7000DN
Consumable	HC-05BK (Approx. 30,000 pages*)

The Benefit

Brother was able to assist in providing a reliable printing environment that delivered the customer's requirements. David Garry & Associates can now rely on the printer to complete tasks faster and handle the daily print volumes required with ease. Important legal documents are printed to a high quality and very quickly which contributes to a more productive work flow.

The amount of office space required has been reduced due to the smaller footprint of the machine and Brother's email alerts enable a non-stop, continuous work flow by avoiding running out of ink.

Contact Us

For more information on this case study or to find out more contact the Brother Commercial Division today:

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*Estimated cartridge yield is declared in accordance with ISO/IEC 24711 test in continuous printing methodology, using monochrome test page defined in ISO/IEC 19752.