



## Case Study \_ Research Organisation: Brother provides a compact, reliable and portable scanning solution.

### The customer

Founded in 1982, this client is a multinational contract research organization providing consulting and services including clinical studies and market launch for companies in the biotechnology, medical device and pharmaceutical industries.

They support more than 15,000 employees in over 50 countries and provide services during all phases of drug development as well as strategy development, clinical trials management, data management, bio-statistical analysis, regulatory affairs, drug development consulting, medical marketing, training, publishing and advanced e-Clinical technology solutions.

### The challenge

The company desired a global portable scanning standard for use in (50) countries worldwide and wanted a technology partnership with a global company. They needed scanners to use at client sites in order to collect medical research data and upload securely to a central repository.

### The solution

The Brother DS-620 was selected from our range of scanning solutions, as it met all of their primary requirements including portability, reliability, USB driven and competitive pricing, which is why it became their global standard.



### The product:

PRODUCT	MODEL NAME
Scanner	DS-620

### The benefit

Brother was able to demonstrate a truly portable scanning standard, which is compact in size, light-weight and conveniently powered via USB, eliminating the need for additional power cables or bulky transformers, making the DS-620 the ideal choice for their worldwide client sites.

### Contact us

For more information on this case study or to find out more contact the Brother Commercial Solutions team today on 1300 885 989.